



Explanatory notes of the ISCO3 budget (2020-2022)

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Deficit budget

1. The ISCO3 budget has been in deficit in two of the last three years:

2020: - 3,344.13€

2021: 318.17€

2022: -1,636.24€

2. We ended 2022 having red numbers in the bank account: -727.80€.

3. ISCO3 revenues

The annual membership fees (€230)

4. Income from annual fees has been decreasing in the last three years, mainly due to non-payment by some of its members:

2020: 6,210.00

2021: €5,750.00

2022: €4,660.00

Sale of the Madrid Declaration on Ozone Therapy, 3rd. ed., 2020 (MD3)

5. The sales of the DM3 have been in accordance with the expectations we had in 2020 when the 3rd edition was published.

6. Number of online copies sold per year:

2020: 197 (5,910.00€)

2021: 145 (4,350.00€)

2022: 133 (4,020€)

7. Total copies sold online: 475 (14,289€)

8. Through two contracts the DM3 was printed in Italian in a total of 150 copies. DM3 would have reached at least 625 people.

9. We anticipate that in 2023 we will sell 60 copies online.

The previous figures on the DM confirm:

10. The DM is an international reference document within the small world of ozone therapy. But we must continue to strive hard so that other ozone therapists are interested in MD, buy it, and apply it.

11. Efforts must be made to publish, as is our commitment, the DM4 in March 2025.

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12. The effort made so that the DM has been translated into different languages has been valid. Up to now we have achieved that all the translations are done completely ad-honorem and without causing any expense to ISCO3. We must achieve the same objective with DM4.

Budget proposals for 2023

13. Increase the current number of 28 ISCO3 members to at least 40 (could be even more), provided that the candidates meet the requirements, including the annual membership payment.
14. Maintain the annual membership at a minimum of 230€, **encouraging each of the members to voluntarily increase their annual contribution.**
15. Insist each one of the members of ISCO3, that they have the obligation to pay the annual fee no later than February 28 of each year. To make the payment use the payment gateway: <https://isco3.org/tienda/>
16. **To apply the current regulations to those members who do no pay.**
17. Publicize the DM3 even more, through the social networks of each one of the members, so that other colleagues buy it, thus increasing the expected sales figure of 60 copies.
18. Maintain the payment of secretarial support, which only began to be paid as of May 2020. All previous years, since the founding of ISCO3 in 2010, the work was carried out by the Aepromo (Spanish Association of Medical Professionals in Ozone Therapy) team under the direct direction of Dr. Adriana Schwartz. The monthly amount paid (€544.50 including 21% VAT) for secretarial support is insufficient. It is not enough to assume even a quarter of the secretarial work that is carried out. All this work is assumed by the Aepromo team at the request of Dr. Schwartz. Aepromo is willing to maintain that support as soon as the Committee assumes its financial responsibilities. There are many secretarial activities such as the procedures in the Ministry of the Interior, and in the patent office; bank errands, preparation and sending of invoices, translation of documents, office maintenance, including telephone, electricity, water, heating, storage, etc. (it is mandatory to have a physical headquarters), which will continue to be assumed by the Aepromo team. The maintenance and update of the ISCO's website has been done ad-honorem for the last two years (2021-2022). In the budget 2023 is expected that ISOC3 paid for this fundamental work.
19. Keep the policy that all ISCO3 members, the legal adviser and treasurer, carry out their activities fully ad-honorem.

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